## This spreadsheet to be used for reference only. Rates are subject to change.

| Company | AM <br> Best | Minimum Premium | Guar. <br> Period | Product <br> Name | 1st Year Rate | Rate <br> Thereafter | Average Yield | Commission (less at older ages) | Rate Change Effective Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equitable Life | B+ | \$10K | 2 yrs | Secure Savings 2 | 1.90\% | 1.90\% | 1.90\% | 1.25\% | 1-May |
| Oceanview | A- | \$10k | 3 yrs | Harbourview MYGA | 2.75\% | 2.75\% | 2.75\% | 1.50\% | 1-May |
| EquiTrust | B++ | \$10K | 3 yrs | Certainty Select 3 | 2.25\% | 2.25\% | 2.25\% | 2.00\% | 14-May |
| Delaware Life | A- | \$5K-Q/\$10KNQ | 3 yrs | Pinnacle MYGA | 2.25\% | 2.25\% | 2.25\% | 2.00\% | 27-Apr |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 3 yrs | Preserve | 2.15\%<\$250K / 2.25\%>250K | 2.15\% / 2.25\% | 2.15\% / 2.25\% | 1.00\% | 1-Jun |
| Fidelity\&Guaranty | A- | \$20k | 3 yrs | Guarantee-Platinum | 2.25\% | 2.25\% | 2.25\% | 1.50\% | 18-May |
| Global Atlantic | A | \$10K | 3 yrs | SecureFore 3 | 2.10\% | 2.10\% | 2.10\% | 1.80\% | 1-Jun |
| Investors Heritage | B+ | \$25k | 3 yrs | Heritage Builder | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 13-Mar |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 3 yrs | Multi Select | 2.10\% | 2.10\% | 2.10\% | 2.35\% | 1-Jun |
| North American | A+ | \$10K-NQ/\$2K-Q | 3 yrs | Guarantee Choice | 1.80\%<100K / 2.25\%>100K | 1.80\% / 2.25\% | 1.80\% / 2.25\% | 1.50\% | 7-Apr |
| Athene | A | \$10K | 3 yrs | Athene Max Rate 3 | 1.80\%<\$100K / 1.95\%>100 | 1.80\%/1.95\% | 1.80\%/1.95\% | 1.30\% | 28-Feb |
| Sagicor Life | A- | \$15K/Q/NQ | 3 yrs | Milestone MYGA | 1.20\%>15K / 1.60\%>50K | 1.20\% / 1.60\% | 1.20\% / 1.60\% | 1.25\% | 1-Jun |
|  |  |  |  | Milestone cont. | $2.20 \%>100 \mathrm{~K}$ | 2.20\% | 2.20\% | 1.25\% |  |
| Guaranty Income | B++ | \$2K-Q/\$5K-NQ | 4 yrs | Guaranty 4 | 3.00\% | 3.00\% | 3.00\% | 1.60\% | 1-May |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 4 yrs | Multi Select | 2.70\% | 2.70\% | 2.70\% | 1.2775\% | 1-Jun |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 4 yrs | Preserve | 2.25\%<\$250K / 2.35\%>250 | 2.25\% / 2.35\% | 2.25\% / 2.35\% | 1.75\% | 1-Jun |
| Integrity Life | A+ | \$20K | 4 yrs | MultiVantage | 2.15\% | 1.15\% | 1.40\% | 2.00\% | 1-Jun |
| Atlantc Coast Life | B++ | \$5K | 5 yrs | Safe Harbor ${ }^{\wedge * *}$ | 4.10\% | 3.10\% | 3.10\% | 2.40\% | 25-May |
| Atlantic Coast Life | B++ | \$5K | 5 yrs | Safe Haven**^ | 3.90\% | 2.90\% | 3.10\% | 2.40\% | 25-May |
| Sentinel | B++ | \$2.5K | 5 yrs | Personal Choice**** | 3.10\% | 3.10\% | 3.10\% | 2.25\% | 20-Apr |
| Oceanview | A- | \$10k | 5 yrs | Harbourview MYGA | 3.00\% | 3.00\% | 3.00\% | 2.50\% | 1-May |
| EquiTrust | B++ | \$10K | 5 yrs | Certainty Select 5 | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 14-May |
| Fidelity\&Guaranty | A- | \$20K | 5 yrs | Guarantee-platinum | 2.90\% | 2.90\% | 2.90\% | 2.00\% | 18-May |
| Liberty Bankers | B++ | \$10k | 5 yrs | Bankers Elite | 2.90\% | 2.90\% | 2.90\% | 2.25\% | 14-May |
| Equitable Life | B | \$10K | 5 yrs | Secure Savings 5 | 2.85\% | 2.85\% | 2.85\% | 2.00\% | 1-Apr |
| Investors Heritage | B+ | \$25k | 5 Yrs | Heritage Builder | 2.85\% | 2.85\% | 2.85\% | 2.50\% | 13-Mar |
| Delaware Life | A- | \$5K-Q/\$10KNQ | 5 yrs | Pinnacle MYGA | 2.75\% | 2.75\% | 2.75\% | 2.50\% | 27-Apr |
| Americo | A | \$5K-Q/\$10KNQ | 5 yrs | Platinum Assure | 2.75\% | 2.75\% | 2.75\% | 1.50\% | 15-May |
| Reliance Standard | A+ | \$10k | 5 yrs | Eleos MVA | 2.60\% | 2.60\% | 2.60\% | 2.50\% | 30-Mar |
| Global Atlantic | A | \$10K | 5 yrs | SecureFore 5 | 2.60\% | 2.60\% | 2.60\% | 2.50\% | 1-Jun |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 5 yrs | Preserve | 2.50\%<\$250K/ 2.60\%>250 | 2.50\% / 2.60\% | 2.50\% / 2.60\% | 2.50\% | 1-Jun |
| Nassau Re | B+ | \$15k | 5 yrs | Nassau MYAnnuity 5 X*** $^{\text {*** }}$ | 2.75\% | 2.75\% | 2.75\% | 2.00\% | 1-Jun |
| Reliance Standard | A+ | \$10k | 5 yrs | Eleos SP | 2.45\% | 2.45\% | 2.45\% | 2.50\% | 30-Mar |
| The Standard | A | \$15K | 5 yrs | FGA 5 | 2.45\%<\$100K/2.55\% >\$100K | 2.45\% / 2.55\% | 2.45\% / 2.55\% | 2.00\% | 14-May |
| American National | A | \$5K | 5 yrs | Palladium MYG | 3.50\%<\$100K/3.60\% > \$100K | 2.50\% / 2.60\% | 2.70\% / 2.80\% | 2.50\% | 1-Jun |
| Athene | A | \$10K | 5 yrs | Athene Max Rate ${ }^{\wedge *}$ | 2.40\%<\$100K / 2.55\%>100 | 2.40\% / 2.55\% | 2.40\% / 2.55\% | 2.00\% | 28-Feb |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 5 yrs | Multi Select | 2.65\% | 2.65\% | 2.65\% | 2.50\% | 1-Jun |
| Great American | A | \$10K | 5 yrs | SecureGain 5 | 2.10\%<\$100K/ $2.25 \%>\$ 100 \mathrm{~K}$ | ^^^1.95\% / 2.10\% | 2.10\% / 2.25\% | 2.50\% | 7-Mar |
| American General | A | \$10k | 5 yrs | Am. Pathway VisionMYG | 2.05\%<\$100K/2.35\% > \$100K | 2.05\% / 2.35\% | 2.05\% /2.35\% | 1.50\% | 6-Apr |
| American Equity | A- | \$10K | 5 yrs | Guarantee 5* | 1.80\% | 1.80\% | 1.80\% | 3.00\% | 3-Apr |
| Sagicor Life | A- | \$15K/Q/NQ | 5 yrs | Milestone MYGA | 1.70\%>15K / 2.15\%>50K | 1.70\% / 2.15\% | 1.70\% / 2.15\% | 2.00\% | 6//1/2020 |
|  |  |  |  | Milestone cont. | 2.70\%>100K | 2.70\% | 2.70\% | 2.00\% |  |
| Integrity Life | A+ | \$20K | 5 yrs | MultiVantage | 2.15\% | 1.15\% | 1.35\% | 2.50\% | 1-Jun |
| Securian | A+ | \$5K | 5 yrs | SecureOption Choice | 1.20\% <\$100K/1.35\% >\$100K | 1.20\% / 1.35\% | 1.20\% / 1.35\% | 2.25\% | 16-May |
| Lincoln Financial | A+ | \$10K | 5 yrs | MYGuarantee Plus | 1.00\% < \$100K/1.05\% > \$100K | 1.00\% / 1.05\% | 1.00\% / 1.05\% | 2.00\% | 15-May |
| Atlantc Coast Life | B++ | \$5K | 6 yrs | Safe Harbor ${ }^{\wedge * *}$ | 4.25\% | 3.25\% | 3.16\% | 2.40\% | 25-May |
| Atlantc Coast Life | B++ | \$5K | 6 yrs | Safe Haven**^ | 4.00\% | 3.00\% | 3.17\% | 2.40\% | 25-May |
| EquiTrust | B++ | \$10K | 6 yrs | Certainty Select 6 | 3.10\% | 3.10\% | 3.10\% | 3.00\% | 14-May |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 6 yrs | Multi Select | 3.00\% | 3.00\% | 3.00\% | 1.25\% | 1-Jun |
| Guaranty Income | B++ | \$2K-Q/\$5K-NQ | 6 yrs | Guaranty 6 | 2.70\% | 2.70\% | 2.70\% | 2.00\% | 1-May |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 6 yrs | Preserve | 2.60\%<\$250K / 2.70\%>250 | 2.60\% / 2.70\% | 2.60\% / 2.70\% | 2.50\% | 1-Jun |
| American National | A | \$5K | 6 yrs | Palladium MYG | 2.75\% < \$100K / 2.85\% > \$100K | 2.75\% / 2.85\% | 2.75\% / 2.85\% | 2.50\% | 1-Jun |
| American General | A | \$10k | 6 yrs | Am. Pathway VisionMYG | 2.05\%<\$100K/2.35\% > \$100K | 2.05\% / 2.35\% | 2.05\% / 2.35\% | 2.00\% | 6-Apr |
| American Equity | A- | \$10K | 6 yrs | Guarantee 6* | 1.85\% | 1.85\% | 1.85\% | 3.00\% | 3-Apr |

This spreadsheet to be used for reference only. Rates are subject to change.

| Company | AM <br> Best | Minimum Premium | Guar. <br> Period | Product <br> Name | 1st Year <br> Rate | Rate Thereafter | Average <br> Yield | Commission (less at older ages) | Change Effective Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlantc Coast Life | B++ | \$5K | 7 yrs | Safe Harbor*** | 4.40\% | 3.40\% | 3.22\% | 2.65\% | 25-May |
| Sentinel | B++ | \$2.5K | 7 yrs | Personal Choice 7**** $^{\text {a }}$ | 3.20\% | 3.20\% | 3.20\% | 2.25\% | 20-Apr |
| Atlantic Coast Life | B++ | \$5K | 7 yrs | Safe Haven**^ | 4.05\% | 3.05\% | 3.19\% | 2.65\% | 25-May |
| North American | A+ | \$10K-NQ/\$2K-Q | 7 yrs | Guarantee Choice | $3.10 \%<100 \mathrm{~K} / 3.50 \%>100 \mathrm{~K}$ | 3.10\% / 3.50\% | 3.10\% / 3.50\% | 2.50\% | 7-Apr |
| Oceanview | A- | \$10k | 7 yrs | Harbourview MYGA | 3.05\% | 3.05\% | 3.05\% | 2.75\% | 1-May |
| Fidelity\&Guaranty | A- | \$20k | 7 yrs | Guarantee-Platinum | 3.05\% | 3.05\% | 3.05\% | 3.00\% | 18-May |
| Investors Heritage | B+ | \$25k | 7 yrs | Heritage Builder | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 13-Mar |
| Liberty Bankers | B++ | \$10K | 7 yrs | Bankers Elite | 3.00\% | 3.00\% | 3.00\% | 2.50\% | 14-May |
| Delaware Life | A- | \$5K-Q/\$10KNQ | 7 yrs | Pinnacle MYGA | 2.90\% | 2.90\% | 2.90\% | 2.50\% | 27-Apr |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 7 yrs | Preserve | 2.65\%<\$250K / 2.75\%>250 | 2.65\% / 2.75\% | 2.65\% / 2.75\% | 2.50\% | 1-Jun |
| Nassau Re | B+ | \$15k | 7 yrs | Nassau MYAnnuity 7X*** | 2.85\% | 2.85\% | 2.85\% | 2.50\% | 1-Jun |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 7 yrs | Multi Select | 2.85\% | 2.85\% | 2.85\% | 2.50\% | 1-Jun |
| Athene | A- | \$10K | 7 yrs | Athene Max Rate 7 | 2.50\%<\$100K / 2.65\%>100 | 2.50\% / 2.65\% | 2.50\% / 2.65\% | 2.50\% | 28-Feb |
| American National | A | \$5K | 7 yrs | Palladium MYG | 3.60\% < \$100K/3.70\% > \$100K | 2.60\% / 2.70\% | 2.74\% / 2.84\% | 2.50\% | 1-Jun |
| The Standard | A | \$15K | 7 yrs | FGA 7 | 2.45\%<\$100K/2.55\% >\$100K | 2.45\% / 2.55\% | 2.45\% / 2.55\% | 2.00\% | 14-May |
| American General | A | \$10k | 7 yrs | Am. Pathway VisionMYG | 2.05\%<\$100K/2.35\% >\$100K | 2.05\% /2.35\% | 2.05\% / 2.35\% | 2.00\% | 6-Apr |
| Sagicor Life | A- | \$15K/Q/NQ | 7 yrs | Milestone MYGA | 2.00\%>15K / 2.45\%>50K | 2.00\% / 2.45\% | 2.00\% / 2.45\% | 2.25\% | 1-Jun |
|  |  |  |  | Milestone cont. | $2.75 \%>100 \mathrm{~K}$ | 2.75\% | 2.75\% | 2.25\% |  |
| American Equity | A- | \$10K | 7 yrs | Guarantee 7* | 1.90\% | 1.90\% | 1.90\% | 3.00\% | 3-Apr |
| Securian | A+ | \$5K | 7 yrs | SecureOption Choice | 1.35\% < \$100K/1.50\% > \$100K | 1.35\% / 1.50\% | 1.35\% / 1.50\% | 2.25\% | 16-May |
| Integrity | A+ | \$20K | 7 yrs | MultiVantage | 2.10\% | 1.10\% | 1.24\% | 3.00\% | 1-Jun |
| Lincoln Financial | A+ | \$10K | 7 yrs | MYGuarantee Plus | 1.10\% < \$100K/1.15\% > \$100K | 1.10\% / 1.15\% | 1.10\% / 1.15\% | 2.50\% | 15-May |
| EquiTrust | B++ | \$10K | 8 yrs | Certainty Select 8 | 3.15\% | 3.15\% | 3.15\% | 3.00\% | 14-May |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 8 yrs | Multi Select | 3.10\% | 3.10\% | 3.10\% | 1.4575\% | 1-Jun |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 8 yrs | Preserve | 2.70\%<\$250K / 2.80\%>250 | 2.70\% / 2.80\% | 2.70\% / 2.80\% | 2.50\% | 1-Jun |
| Guaranty Income | B++ | \$2K-Q/\$5K-NQ | 8 yrs | Guaranty 8 | 2.55\% | 2.55\% | 2.55\% | 3.00\% | 1-May |
| American National | A | \$5K | 8 yrs | Palladium MYG | 2.60\% < \$100K / 2.70\% > \$100K | 2.60\% / 2.70\% | 2.60\% / 2.70\% | 2.50\% | 1-Jun |
| Liberty Bankers | B++ | \$10K | 9 yrs | Bankers Elite | 3.05\% | 3.05\% | 3.05\% | 2.75\% | 14-May |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 9 yrs | Preserve | 2.80\%<\$250K / 2.90\%>250 | 2.80\% / 2.90\% | 2.80\% / 2.90\% | 2.50\% | 1-Jun |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 9 yrs | Multi Select | 3.00\% | 3.00\% | 3.00\% | 2.75\% | 1-Jun |
| American National | A | \$5K | 9 yrs | Palladium MYG | 4.45\% <\$100K / 4.55\% >\$100K | 2.45\% / 2.55\% | 2.67\% / 2.77\% | 2.50\% | 1-Jun |
| Securian | A+ | \$5K | 9 yrs | SecureOption Choice | 1.50\% < \$100K / 1.65\% > \$100K | 1.50\% / 1.65\% | 1.50\% / 1.65\% | 2.25\% | 16-May |
| Atlantc Coast Life | B++ | \$5K | 10 yrs | Safe Harbor ${ }^{\wedge * *}$ | 4.75\% | 3.75\% | 3.31\% | 2.65\% | 25-May |
| Atlantc Coast Life | B++ | \$5K | 10 yrs | Safe Haven**^ | 4.20\% | 3.20\% | 3.30\% | 2.65\% | 25-May |
| Sentinel | B++ | \$2.5K | 10 yrs | Personal Choice 10**** | 3.30\% | 3.30\% | 3.30\% | 2.75\% | 20-Apr |
| EquiTrust | B++ | \$10K | 10 yrs | Certainty Select 10 | 3.30\% | 3.30\% | 3.30\% | 3.00\% | 14-May |
| Oceanview | A- | \$10k | 10 yrs | Harbourview MYGA | 3.15\% | 3.15\% | 3.15\% | 3.00\% | 1-May |
| Delaware Life | A- | \$5K-Q/\$10KNQ | 10 yrs | Pinnacle MYGA | 3.05\% | 3.05\% | 3.05\% | 3.00\% | 27-Apr |
| Guggenheim | B++ | \$5K-Q/\$10KNQ | 10 yrs | Preserve | 2.90\%<\$250K / 3.00\%>250 | 2.90\% / 3.00\% | 2.90\% / 3.00\% | 3.00\% | 1-Jun |
| Oxford Life | A- | \$20K/\$350KNQ/Q | 10 yrs | Multi Select | 3.05\% | 3.05\% | 3.05\% | 3.00\% | 1-Jun |
| American National | A | \$5K | 10 yrs | Palladium MYG | 3.60\% < \$100K/ 3.70\% > \$100K | 2.60\% / 2.70\% | 2.70\% / 2.80\% | 2.50\% | 1-Jun |
| The Standard | A | \$15K | 10 yrs | FGA 10 | 2.10\%<\$100K/2.20\% > \$100K | 2.10\% / 2.20\% | 2.10\% / 2.20\% | 3.00\% | 14-May |
| Integrity Life | A+ | \$20K | 10 yrs | MultiVantage | 2.10\% | 1.10\% | 1.20\% | 3.50\% | 1-Jun |
| Lincoln Financial | A+ | \$10K | 10 yrs | MYGuarantee Plus | 1.20\% < \$100K/1.25\% > \$100K | 1.20\% / 1.25\% | 1.20\% / 1.25\% | 2.50\% | 15-May |

## Black - No Rate Change

Red - Rate Decrease
Green - Rate Increase
***Decrease in rate if Free Withdrawal Rider is attached. Commission reflects e-app only
**^ Compound Interest
${ }^{\wedge * *}$ Simple Interest Compound
*** CA has different rates-please contact your SMD marketer.
*Rates and Commissions in some states are $.50 \%$ less: check with your marketer (MVA)
${ }^{* * * *}$ Florida and MN have different rates - please contact your marketer
${ }^{\wedge \wedge}$ Escalading Rates
${ }^{\wedge \wedge \wedge \wedge} \mathrm{CA}$ and $F L$ have different rates-please contact your marketer
Rates are subject to change at any time.
This spreadsheet is to be used as a reference only.
Refer to carrier product information for specific details.
For internal use only.

